



# About Us

*The Hampshire Co. is the manufacturer of Hampshire Custom and Stonebridge Semi-Custom cabinetry.*



# Company History

*The Hampshire Co. is a family owned, custom cabinetry manufacturer located in Piqua, Ohio, just north of Dayton. We sell our cabinetry through a dealer network located throughout the country. We believe in treating our customers fairly and providing them with a high quality product. Customer service is our main objective and we pride ourselves on treating every customer like our only customer, a lost art in the modern world.*

**1952** - The Hampshire Co. was founded in 1952 by Don Hampshire as a construction company. For twenty years The Hampshire Co. built and remodeled several hundred homes and commercial buildings in the Piqua, Ohio area. Unable to find a cabinet manufacturer to meet quality standards, The Hampshire Co. began producing cabinetry.

**1970** - Don started the present cabinet manufacturing operation along with his son, Tom. The company is currently owned by Tom and his two sons, Dan and Brad. They began in a 2,400 square foot building west of Piqua with three part-time employees and one full-time salesman calling on builders in the Dayton, Ohio area.

**1977** - The Hampshire Co. moved its operations to a 25,000 square foot building at its present location. At around that same time, through a considerable investment in equipment, Hampshire shifted its concentration from high pressure laminated cabinetry to solid wood.

**1981** - In the early 1980's the company discontinued selling direct and began marketing its products through kitchen dealers, interior designers, architects, home centers, etc. Also at that time the company began shifting even more towards custom cabinetry, offering a wider variety of wood species, finishes and styles.

**1996** - The company outgrew its facility and added a 12,000 square foot addition which included office space as well as more production area. With increasing demand for special finishes, the company needed more space for its finish department to effectively handle the workflow.

**2007** - The Hampshire Co. expanded its offerings to include frameless cabinetry. The cabinetry features the same finish and quality construction that can be found on its face-frame counterpart in a modern, full-access box.

**2011** - The Hampshire Co. unveiled Stonebridge Cabinetry. Stonebridge features the same great finish and same experienced craftsmen manufacturing the product at a more economical price. Stonebridge features eight wood species and a wide range of standard colors and door styles to choose from. While it's considered semi-custom by Hampshire, it is as custom as many other manufacturers' custom lines.

**2014** - In 2014 The Hampshire Co. unveiled a state-of-the-art order entry program. This program allows dealers to price the product more efficiently and to submit orders with ease.





# Dealer Support

The Hampshire Co.  
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*Customer service is our top concern. We strive to provide the highest quality product with superior customer service to all of our dealers. You can contact any of our experienced and knowledgeable team during normal business hours by phone (at the number listed above) or email to get your questions answered quickly and efficiently by one of our experienced and dedicated team members.*

*Additionally we have the following tools available to our dealers:*

## **Design Software:**

Our catalog has been developed in both 2020 and ProKitchen and is available to our dealers upon request.

## **Pricing Software:**

Advanceware QOE (Quick Order Entry) software. Dealers are able to input quotes and orders and send to factory with a click of a button. Even attaching layouts and photos when necessary.

## **Digital Catalog:**

Our catalog is available as a pdf download so that it can be easily viewed from any device.

## **No Voicemail:**

When you call us here at Hampshire you won't be caught up in a maze of voicemail menus. Your call will be answered by a member of our team who can help you out and if they aren't able to help you will connect you immediately to someone who can.



**Vs.**



*While there are many similarities between the Stonebridge semi-custom and the Hampshire custom lines including box construction, finish and, most importantly, the group of people manufacturing and offering customer service, there are also some key differences between the lines.*

### **Drawer Boxes**

Dovetailed 5/8" thick Solid Aspen, prefinished before assembly so dovetail is unfinished. Lower drawer boxes (except specialty drawers i.e. file drawers) 6" high. 1/4" plywood bottom.

Dovetailed 5/8" thick Maple, finished after assembly so dovetail is finished. Lower drawer boxes made at maximum height possible for opening. 1/4" plywood bottom.

### **Drawer Slides**

DS-Pro full extension soft-close slides  
Can be upgraded to Blum or Blum Heavy Duty slides.

Blum full extension soft-close slides  
Can be upgraded to Blum Heavy Duty slides.

### **Hinges**

Overlay (framed) - Blum Soft Close  
Frameless - DS-Pro Soft Close  
Inset - Amerock decorative hinge (can be upgraded to soft close or inset concealed)

Overlay (framed) - Blum Soft Close  
Frameless - Blum Soft Close  
Inset - Amerock decorative hinge w/ soft-close earth magnets or Inset concealed hinges w/ soft-close

### **Wood Species**

Red Oak, Walnut, Maple, Cherry, Clear Alder, Knotty Alder, Rustic Walnut, Common Walnut

Red Oak, Walnut, Maple, Cherry, Clear Alder, Knotty Alder, Rustic Walnut, Common Walnut, **Select Walnut, Rustic Cherry, Knotty Pine, Red Birch, Mahogany, Quarter Sawn White Oak**

### **Finishes**

All standard finishes available except Wellington, crackle finish

All standard finishes available and will match any finish technique of other manufacturers.

### **Custom Colors**

Available for 2% finish upcharge

Available for no upcharge

### **Size Modifications**

Can increase/decrease width, height and depth of cabinetry to 1/16" increments. 15% charge for increase in size above standard (every 4" in depth and 3" in width and height). No charge to decrease - priced as next sized cabinet

Can increase/decrease width, height and depth of cabinetry to 1/16" increments. 10% charge for increase in size above standard (every 4" in depth and 3" in width and height). No charge to decrease - priced as next sized cabinet

### **Pull Out Trays**

3" high w/ no scoop in front - same construction as drawers.

4" high or 8" high w/ scoop in front - same construction as drawers.

### **Finished Shelves**

3/4" Plywood (310 series) or Particleboard (110 series) edge-banded and finished to match exterior.

3/4" Solid wood finished to match exterior.

### **Miscellaneous**

The backs of the doors/drawerheads are not finished/sanded as well in our Stonebridge line (e.g. we do not fill pin-holes or hand sand). We will not do a true Flush Finished side in Stonebridge framed cabinetry although all of our finished ends are "flush" with the faceframe. There is a seam where the facing meets the side.

Our custom line is truly a custom line. We can manufacture cabinetry in any wood species or finish. Just because you don't see it in our catalog doesn't mean we can't do it. Always ask and we can provide you with a quote and drawing.

# Standard Finish Techniques



Stained



Painted



Stained and Glazed



Painted and Brushed



Painted w/ Country finish  
(Country includes brushed, accented and distressed - Country is also available in a stained finish)



Painted and Accented



Painted and Brushed and Accented